Revenue Analyst

- UK
- Uxbridge

Hertz

Hertz started as a 12 car operation in Chicago in 1918, and has since grown into the world’s leading car rental company with over 11,000 locations in 140 countries. The secret of our success is no secret, really – it lies in providing rewarding career paths, fostering personal achievement and celebrating our collective success. Being an industry leader takes talent, a clear vision of the road ahead, a driving passion for excellence, but most of all, great people. Our European Head Quarters based in Uxbridge (near Heathrow Airport) employs approximately 350 people with over 23 different nationalities and we’re currently looking for a Revenue Analyst to join the Pricing team of 30.

What is this role all about?

The Revenue Analyst is the key analytical layer within the Revenue Management organization. Working with their Manager, the Senior Pricing Analyst is responsible for proposing and delivering pricing and yield management strategies to ensure that the targets for their areas of responsibility are achieved.

Primary Duties and Responsibilities

- Evaluate, propose and implement overall pricing/contribution strategy
- Take daily decisions on pricing actions
- Monitor and report on the day-to-day actions of Hertz and Dollar competitors in the marketplace, ensuring that Hertz and Dollars’ actions are appropriate, targeted, and effective. Both in terms of pricing (mid to long-term) as well as in terms of general availability in the short term
- Communicate notable trends and performance to all levels of management as well as acting
- Analyzing all available forms of competitive and internal data to identify both competitive threats and opportunities. Take on a leadership role in expanding the usage of any key analysis beyond their regions to the entire division, even globally.
- Propose/develop new tools with the Analytics team, interpret any key finding or analysis to find applicability to their regions of responsibility, and incorporate this data into the daily decision-making process.
- Interact closely with Countries Pricing and Yield Managers on reviewing and acting on pricing recommendations on a daily basis.
- Ownership of the assigned geographical area in Emulation Lite in regards to the maintenance and adjustment of system parameters.

What do we need from you?

- Four year college degree preferably on Business, Economics, Mathematics
- 1 year minimum experience in a similar analytical position
- Experience within a complex, demand/supply planning environment
- Process innovation and development; management via KPIs
- Excellent computer skills is essential (advanced excel, planning/forecasting tools)
- Strong problem solving/analytical skills
- Ideally, data-mining and SQL capabilities

Knowledge:

Knowledge of inventory management, revenue optimization and forecasting systems, processes, and strategies

In return for your hard work and dedication, you will be rewarded with excellent career opportunities, training & development, a range of Benefits and Incentives such as: Canteen, Gym, staff discount programme and many more.

If you believe you have the skills and experience required to succeed within this challenging role in an established organisation please
https://www.statsjobs.com/job/revenue-analyst/